

2021 2nd Quarter Earnings Conference Call

August 6, 2021



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SAFE HARBOR STATEMENT

This presentation includes "forward-looking statements" as defined by the Securities and Exchange Commission ("SEC"). We make these forward-looking statements in reliance on the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this presentation that address activities, events or developments that we expect, believe or anticipate will or may occur in the future are forward-looking statements. These include, without limitation, our 2021 expectations for our utility infrastructure services and natural gas operations segments, estimated natural gas operations capital expenditures through 2025, projected rate base at December 31, 2025, our 2021 EPS guidance and expected long-term value drivers, as well as statements regarding our expansion projects and other investment opportunities. Our EPS guidance, line-item guidance, and long-term expectations exclude any impacts of the planned acquisition of Riggs Distler & Company.

Forward-looking statements are based on assumptions which we believe are reasonable, based on current expectations and projections about future events and industry conditions and trends affecting our business. However, whether actual results and developments will conform to our expectations and predictions are subject to a number of risks and uncertainties that, among other things, could cause actual results to differ materially from those contained in the forward-looking statements, including without limitation, the risk factors described in Part I, Item 1A "Risk Factors," and Part II, Item 7 and Item 7A "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Quantitative and Qualitative Disclosure about Market Risk" of our most recent Annual Report on Form 10-K and our quarterly report on Form 10-Q for the three months ended June 30, 2021 filed with the SEC, and other reports that we file with the SEC from time to time, and the following:

- The timing and amount of rate relief;
- Changes in operating expenses;
- Changes in rate design, infrastructure tracking mechanisms;
- Customer growth rates;
- Conditions in housing markets;
- The effects of regulation/deregulation;
- The impacts of construction activity at our utility infrastructure services segment;
- The impacts from acquisitions;
- The impacts of the ongoing COVID-19 pandemic and efforts to prevent its spread on our business;
- The impacts of stock market volatility; and
- Other factors discussed from time to time in our filings with the SEC.

New factors that could cause actual results to differ materially from those described in forward-looking statements emerge from time to time, and it is not possible for us to predict all such factors, or the extent to which any such factor or combination of factors may cause actual results to differ from those contained in any forward-looking statement. The statements in this presentation are made as of the date hereof, even if subsequently made available on our Web site or otherwise. We do not assume any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.



2021 HIGHLIGHTS



- **EPS of \$0.43**
- Year-to-date results on track with 2021 full-year expectations for both business segments*
- Reaffirming 2021 EPS guidance range of \$4.00-\$4.20 per share*



- Added 37,000 new customers over past 12 months
- Second quarter operating margin increased \$21 million
- Filed Arizona applications for COYL and VSP recovery
- Implemented modernized customer information system



- Second quarter revenues increased \$34 million, or 7%
- Twelve-month revenues reached record level of \$2 billion
- Announced planned acquisition of Riggs Distler & Company for \$855 million

*2021 expectations exclude impacts from announced Centuri planned acquisition of Riggs Distler & Company.











Planned Acquisition of Riggs Distler



Regulation



Customer Growth



Liquidity and Capital Expenditures



Dividend and Rate Base Growth



Sustainability Focused



2021 Expectations

SUMMARY OF OPERATING RESULTS

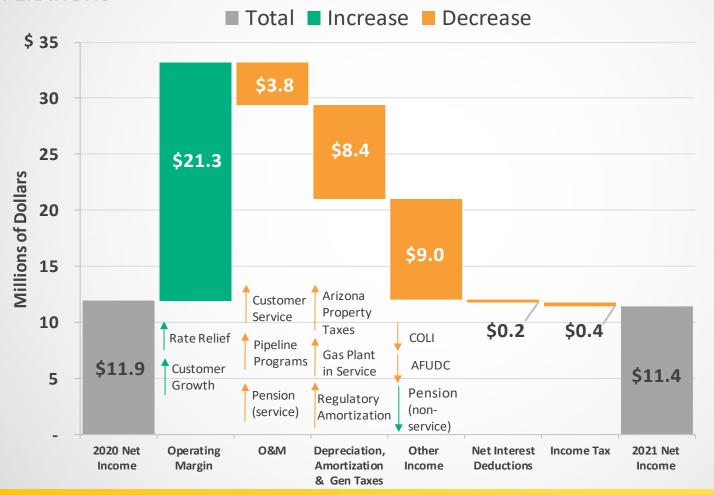
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	Three months ended June 30,				Twelve months ended June 30,			
	2021		2020		2021		2020	
Results of Consolidated Operations Natural gas operations income Utility infrastructure services income Corporate and administrative Net income	\$	11,413 15,116 (1,410) 25,119	\$	11,942 26,267 (244) 37,965	\$	193,705 73,056 (2,532) 264,229	\$	151,954 57,581 (1,957) 207,578
Basic earnings per share Diluted earnings per share	\$	0.43	\$	0.68	\$	4.61	\$	3.77
Weighted average common shares Weighted average diluted shares		58,607 58,710		55,462 55,532		57,348 57,440		55,105 55,171



NET INCOME

THREE MONTHS ENDED JUNE 30, 2021 NATURAL GAS OPERATIONS

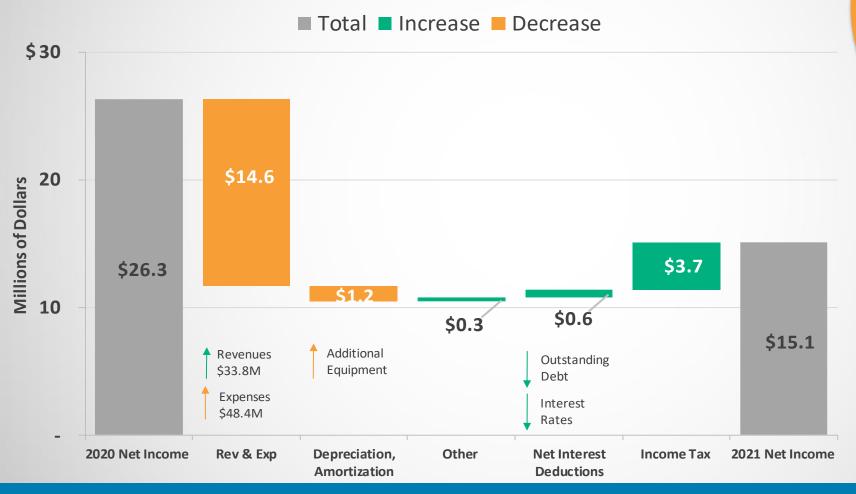






NET INCOME

THREE MONTHS ENDED JUNE 30, 2021 UTILITY INFRASTRUCTURE SERVICES







BUSINESS SEGMENTS

Natural Gas Operations

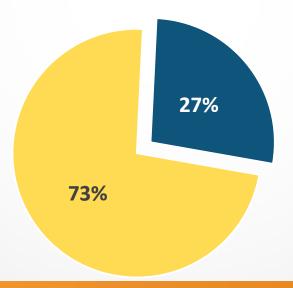
Utility Infrastructure Services



\$264.2 million



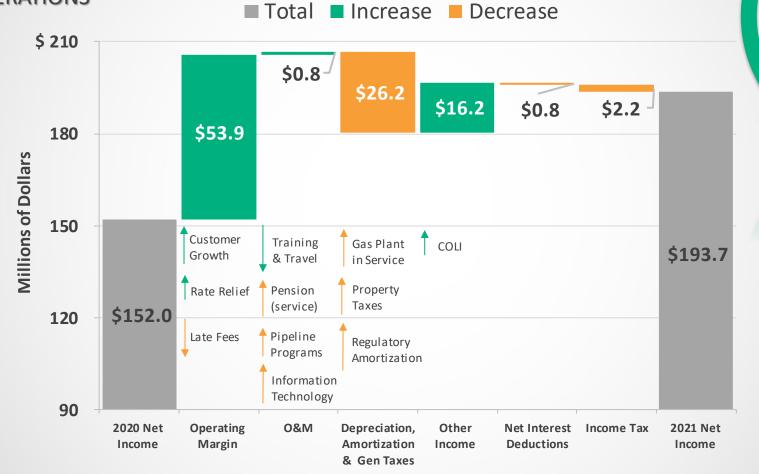
Twelve Months Ended 6/30/21 Net Income





NET INCOME

TWELVE MONTHS ENDED JUNE 30, 2021 NATURAL GAS OPERATIONS





NET INCOME

TWELVE MONTHS ENDED JUNE 30, 2021 UTILITY INFRASTRUCTURE SERVICES







EBITDA¹ UTILITY INFRASTRUCTURE SERVICES

Twelve Months Ended June 30, (\$ in Thousands)



¹Refer to appendix for a reconciliation of this non-GAAP measure to its most directly comparable GAAP measure.



PLANNED ACQUISITION OF RIGGS DISTLER

OVERVIEW



Acquisition Agreement Announcement - On June 29, 2021, Southwest Gas Holdings, Inc. announced that its wholly owned subsidiary, Centuri Group, Inc. (Centuri) had entered into a definitive agreement under which Centuri will acquire Riggs Distler & Company, Inc., and its affiliates (RDC). The transaction provides Centuri expansion of its electric utility services platform.

Transaction Overview

- All-cash acquisition for \$855 million
- Expected to provide earnings accretion in first full year of operations
- Centuri has arranged a fully committed financing package
 - Fully funds the \$855 million acquisition purchase price
 - Funds transaction / financing fees and working capital requirements
 - Refinances existing Centuri debt
 - Pre-payable debt structure will facilitate anticipated deleveraging
- Centuri balance sheet has adequate capacity to fully finance the acquisition
 - No required SWX equity or debt issuance
 - Continuing cash dividends from Centuri to SWX



PLANNED ACQUISITION OF RIGGS DISTLER

Mechanical-Electrical

STRATEGIC RATIONALE

- Strategic consistency: Aligns with communicated strategy to expand Centuri's union electric utility distribution services
- **Proven capability:** Builds on demonstrated SWX ability to deliver long-term organic and inorganic growth
- Utility focus: Maintains SWX focus on operations deriving revenue from regulated utility cost-ofservice customers
- **Diversification + expansion:** Results in a more comprehensive utility infrastructure services platform with growth in 5G-telecom and renewables
- **ESG enhancement:** Augments SWX ESG profile with renewable project experience and access to offshore wind services
- Growth plan: Targeting substantial revenue growth opportunity of \$600 million through 2024



PLANNED ACQUISITION OF RIGGS DISTLER

Mochanical-Electrical

TRANSACTION UPDATE

Board approval to sign definitive merger agreement with RDC occurred on June 28, 2021

- Steps currently in progress include the following:
 - The parties filed the required Hart-Scott-Rodino (HSR) filing with the Federal Trade Commission in July (the requisite waiting period expired on August 3rd, thereby completing this step)
 - Conducting basic integration planning with RDC and its staff within HSR limitations
 - Working on executive compensation matters and management agreements
 - Finalizing financing terms of the transaction
 - Executing on the communications and investor relations plan
- The acquisition is expected to close 3rd quarter 2021



REGULATION - RATE CASE ACTIVITY

CALIFORNIA
NATURAL GAS OPERATIONS

AUTHORIZED					
Rate Relief	\$6.4M				
Rate Base	\$435.5M				
ROE	10.0%				
Capital Structure Equity Ratio	52%				
Rate Design	Continuation of Decoupling Mechanism Increased Basic Service Charge				
Other Highlights	Continuation of Pension Balancing Account Continuation of 2.75% Annual Attrition Adjustment Targeted Pipe Replacement Program - \$90M* Meter Protection Program - \$19M* School COYL Program - \$10M* Remove NT Lateral Project from Base Rates to Future Surcharge *5 yr. cumulative				
Rates Effective	April 1, 2021 CPUC approved rates back to January 1, 2021				



REGULATION - RATE CASE ACTIVITY

NATURAL GAS OPERATIONS

ARIZONA

Estimate new general rate case filing in 4th quarter 2021

NEVADA

Estimate new general rate case filing in 3rd quarter 2021

Approved Revenue Increase (\$ in millions) \$40 35 30 25 \$36.8 20 **15** \$23 10 5 Arizona Nevada

1/2021

10/2020

REGULATION - RATE CASE ACTIVITY

ARIZONA
NATURAL GAS OPERATIONS

Three Components:

- 2019 COYL & VSP Revenue Requirement
- 2020 COYL & VSP Revenue Requirement
- 2021-2022 VSP Revenue Requirement
- Compliance filing describing plan for reconciliation made in February

Two Components:

- One-year recovery for COYL
- Three-year recovery for VSP
- Cost recovery proposal filed in May
- Expect decision by year end 2021





= ~\$74 =

COYL & VSP Cost Recovery Proposal (\$ in millions)



REGULATION - EXPANSION PROJECTS

NATURAL GAS OPERATIONS



NORTHERN NEVADA EXPANSION

- PUCN approved \$62 million expansion project in December 2019 to extend facilities to Spring Creek, NV (SB 151 project)
- Estimated annual revenue requirement of \$2 million in year 1
- 100% of potential customers signed up for service as part of Phase 1
- Began serving initial customers in the 4th quarter of 2020
- The expansion is anticipated to be completed in 2026

REGULATION - EXPANSION PROJECTS

NATURAL GAS OPERATIONS



SOUTHERN ARIZONA EXPANSION

- \$3.5 million acquisition of Graham County Utilities gas assets
- Member-owned cooperative in southeast Arizona
- Approximately 5,200 customers
- Estimated rate base as of December 31, 2020 of \$2.6 million
- Agreement executed in February 2021
- Application seeking approval filed with the ACC in April 2021
- Approval anticipated in 4th quarter of 2021

REGULATION - SUSTAINABILITY

NATURAL GAS OPERATIONS



MOVE2ZERO CARBON OFFSET TARIFF

- Voluntary carbon offset program for Nevada sales customers
- Provides additional options for customers to reduce their respective combustion related greenhouse gas emissions
- Block design will offer customers flexibility to purchase as many carbon offsets as they choose in blocks of ten therms for \$5 per block
- Annual true-up to account for subsequent changes in the block charge or therm equivalent
- Regulatory asset to track program-related costs and revenues
- Application seeking approval filed with the PUCN in June 2021
- Decision anticipated in 1st quarter of 2022

STRONG CUSTOMER GROWTH





Demand for new homes in Nevada and Arizona is driving growth

Added
37,200
customers*

* 12-Month Meter Sets ended June 2021 Average of nearly **3,100**

meter sets a month

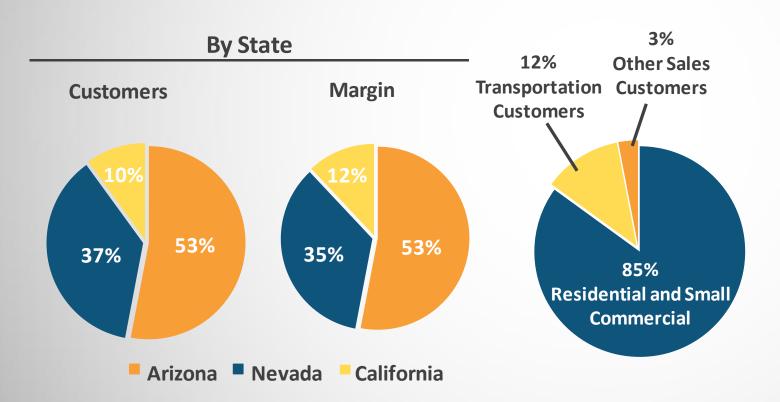




DIVERSIFIED AND GROWING CUSTOMER BASE

NATURAL GAS OPERATIONS

Twelve Months Ended June 30, 2021 Customer & Operating Margin Distribution



- Decoupled rate structure in all three states
- Residential and small commercial customers represent over 99% of the total customer base
- 85% of margin (residential and small commercial) under decoupled rate structure
- 37,200 first-time meter sets
- Continued growing customer base



ARIZONA RECOVERY ON TRACK



azcentral.

ASU forecast: Strong Arizona economic rebound in progress with no housing bubble growing

Russ Wiles Arizona Republic
Published 4:07 p.m. MT May 6, 2021 | Updated 4:44 p.m. MT May 6, 2021



- All jobs expected to be back to prepandemic levels
- Net gain of 117,000 jobs in 2021 and 89,000 in 2022 predicted
- Single-family home permits expected to increase with "no housing bubble in sight"

- Arizona Central/Arizona State University, 5/6/21

"Homebuilder permits issued by Valley municipalities between January and April were up 37% over the same period in 2020, according to new data released by the Home Builders

Association of Central Arizona.

- ABC 15 Arizona, 5/12/21

Phoenix is on the cusp of an unprecedented direct foreign investment infusion with the construction of a massive semiconductor manufacturing facility (Taiwan Semiconductor Manufacturing Company) on the north side of the city. This investment, which could be close to \$35 billion, will have an even bigger ripple effect on the Valley's economy.

- Phoenix Business Journal, 5/28/21

"Arizona is projected to outpace the nation in job creation for the next decade. That's happening because of how hard our elected officials and educators have worked to change the state's economy from the pre-Great Recession economy that was built on golf and retirement."

- Christine Mackay, community and economic development director for the City of Phoenix., AZ Big Media, 7/14/21



THE LAS VEGAS ECONOMY AND HOUSING BOOM





Business confidence soars as Nevada rides economic high - Las Vegas Review Journal, 7/13/21

- Reports highest confidence level recorded since 2008
- States Clark County's economic conditions should "improve much more rapidly and vigorously " in the third quarter



"Now we must focus on building resilience into our economy, to smooth out the bumps, with increased diversification in manufacturing/logistics, energy, technology, and healthcare with the goal of delivering good jobs today and better jobs tomorrow."

- Michael Brown, Director of the Governor's Office of Economic Development, 8 News Now, 6/29/21

"Homebuilders have seen a sharp rise in sales in some Las Vegas Valley communities this year, putting them among the top spots nationally for buyers who want new construction."

"Southern Nevada communities regularly rank among the top 50 nationally for homebuilders' sales, as the region has land to build on and attracts a steady stream of new residents, especially from neighboring California."

- Las Vegas Review Journal, 7/12/21



EXPANDING TO UNDERSERVED COMMUNITIES

Nearly \$100M in expansion projects under SB151 filings. This legislation allows Southwest Gas to expand infrastructure in a manner consistent with a program of economic development.



Spring Creek, NV Mesquite, NV

- More than half of meters have been set in Elko Summit Estates
- 84% of commercial properties contracted

- 138 active commercial and residential customers
- Nearly 600 residential lots contracted from 3 builders



LIQUIDITY PROFILE

NATURAL GAS OPERATIONS

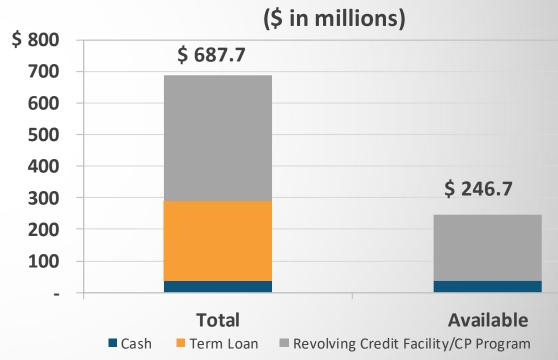
Strong liquidity will support capital expenditure and working capital needs

- Stable operating cash flows
- \$400 million revolving credit facility
 - Expires in April 2025
 - \$150 million designated as long-term debt
 - \$250 million as working capital
- \$250 million term loan
- \$50 million uncommitted commercial paper program

As of June 30, 2021

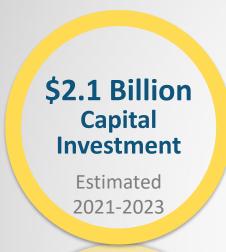
- \$441 million outstanding
 - \$191 million revolving credit facility/CP Program
 - \$250 million term loan
- Available borrowing capacity of \$209 million
- Available cash \$37.7 million





CAPITAL EXPENDITURES

NATURAL GAS OPERATIONS



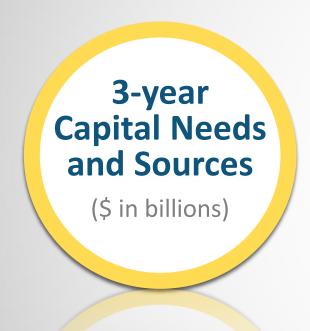
Three-Year Plan Highlights

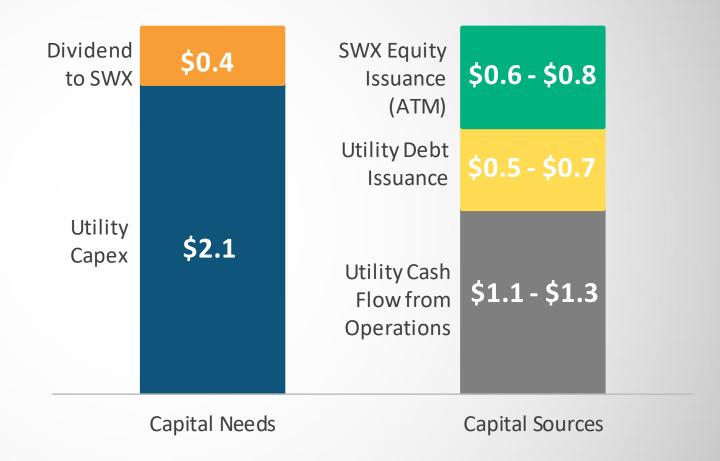
- 45% Investments in Safety and Reliability
- 36% New Business/Reinforcements
- 19% General Plant
- Anticipate funding 50% from internal cash flows and remaining 50% through a balance of debt and equity (ATM Program)



CAPITAL FUNDING

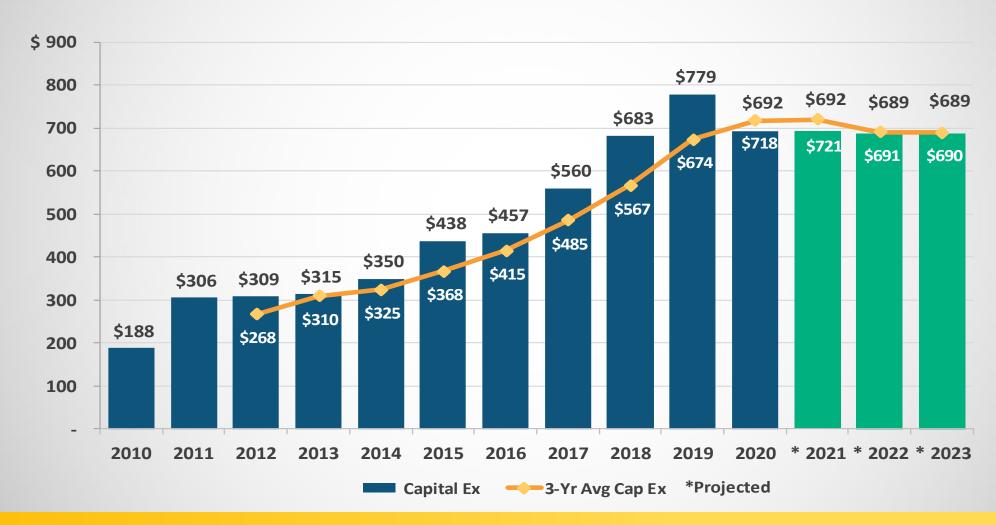
NATURAL GAS OPERATIONS





CAPITAL EXPENDITURES

(\$ IN MILLIONS)





RATE BASE GROWTH



Rate base amounts reflect estimated total investment in facilities necessary to provide utility service. This is different than our authorized rate base, which is the rate base investment that has been approved by our regulatory bodies and that is reflected in rates.

Projecting 7.5% Compound Annual Growth Rate (CAGR) in rate base (2021-2025).



DIVIDEND GROWTH

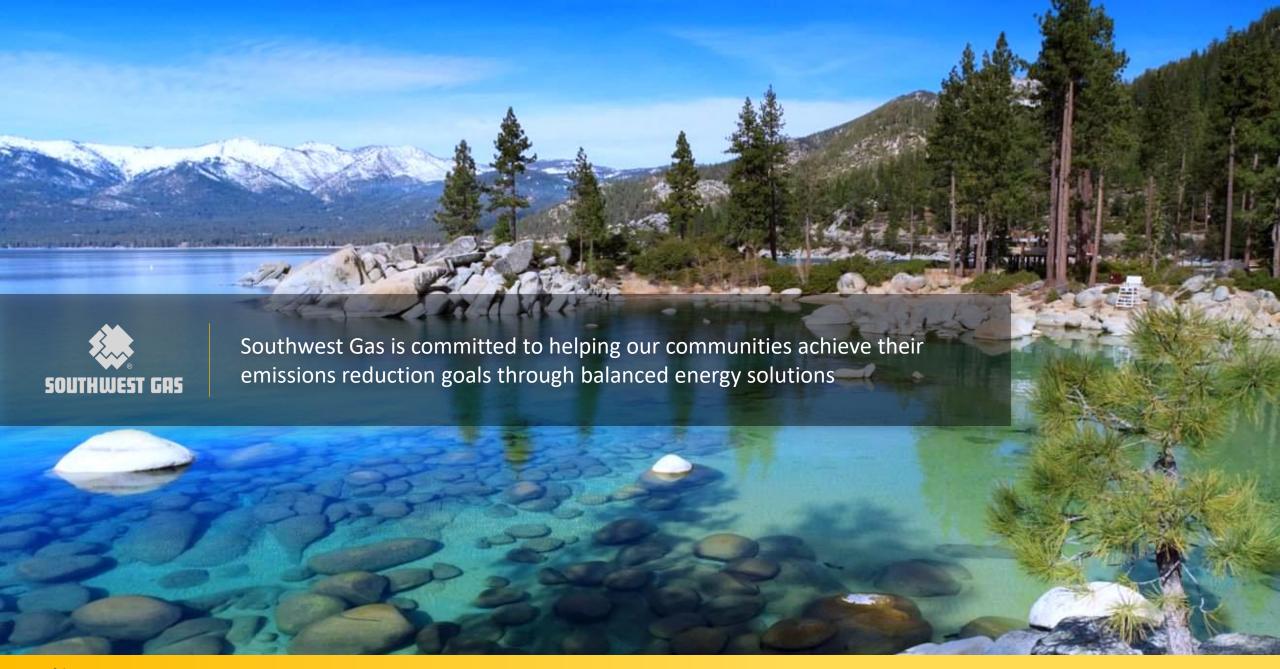




CAGR = compound annual growth rate

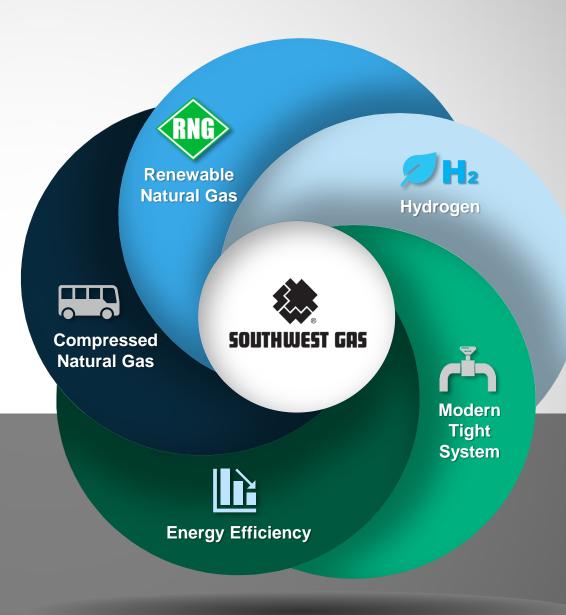
Maintain target payout ratio between 55% – 65% Expect future dividends to increase at the sustainable earnings growth rate





BUILDING A CLEAN ENERGY FUTURE

Providing our customers and the communities we serve with a clean, affordable and resilient energy future.



RNG

Strategy



Build, own & operate



Interconnects



Purchase agreements

Updates



Pima County Wastewater Interconnect to receive RNG September 2021



Begin flowing RNG to RTC September 2021



Butterfield & Maricopa dairies groundbreaking took place June 29



Discussions with state, county and municipal entities coming to fruition

Results



Win-win for the environment and our business



Market-ready solution



24/7 reliability



Pivotal role in decarbonization



HYDROGEN

Updates

Strategy



Establish standards



Establish proof of concept



Identify customers and partnerships



Facilitate market adoption



Hydrogen blending pilot



Developing hydrogen testing and demonstrations at Southwest Gas facilities in Nevada



Identify isolated systems for hydrogen blending

Benefits



Next generation technology for decarbonization



Solves energy storage challenge



Solution for hardest areas to decarbonize



Hydrogen pioneers



2020 SUSTAINABILITY REPORT AVAILABLE

Adopted the SASB Disclosure Framework

"While no framework is perfect, BlackRock believes that the Sustainability Accounting Standards Board (SASB) provides a clear set of standards for reporting sustainability information across a wide range of issues, from labor practices to data privacy to business ethics."

- Larry Fink, CEO BlackRock Funds



 $\underline{https://www.swgas.com/1409208370925/Southwest-Gas-Holdings-2020-Sustainability-Report.pdf}$



ASUSTAINABLE

STRONG AND STABLE WITH DISCIPLINED FOCUS

Natural Gas Operations

- Continued capital and rate base growth
- Continued customer growth
- Focus on cost control and affordability to customers
- Ongoing decarbonization and efficiency
- Constructive regulatory results
- Continued earnings and dividend growth
- Sustainability focused

Utility Infrastructure Services

- Very favorable electric and gas growth opportunities
- Operations execution focus
- Cost management and resource optimization
- Cross-selling services
- Increasing profitability and dividends
- Sustainability focused
- Cash source for SWX





2021 EPS GUIDANCE (4)



Diluted Earnings Per Share



Notes:

- (1) Changes in economic conditions, events, or other circumstances that the Company cannot currently anticipate could materially impact earnings and, in turn, result in earnings for 2021 significantly above or below this EPS guidance.
- (2) COLI of \$3 \$5 million assumed within EPS guidance.
- (3) Based on normalized COLI of \$4 million (versus actual of \$9.2 million).
- (4) Excludes any changes the Riggs Distler acquisition may have on guidance.



2021 LINE ITEM GUIDANCE (1)

Natural Gas Operations

- Operating margin is expected to increase 6% 8% due to customer growth (1.7%), rate relief in all three states in which we operate, expansion projects, and infrastructure tracker mechanisms
- Operating income is expected to increase 3% 5%
- Total pension costs are expected to be relatively flat compared to 2020
 - O Will be reflected as an increase in O&M costs of about \$6 million, with a comparable decrease to other expense
- Assume normalized COLI of \$3 million \$5 million
- Capital expenditures expected to approximate \$700 million
 - O Supporting customer growth, system improvements, and pipe replacement programs

Utility Infrastructure Services

- Revenues expected to be 1% 4% greater than the record 2020 amount, which included \$82 million of emergency storm restoration services
- Operating income is expected to be 5.3% 5.8% of revenues
- Interest expense is expected to be \$7 million \$8 million
- Net income expectations reflect earnings attributable to Southwest Gas Holdings, net of \$5 million \$6 million of noncontrolling interests
 - Changes in Canadian currency exchange rates could influence results
- (1) Excludes any changes the Riggs Distler acquisition may have on guidance.



LONG-TERM EXPECTATIONS (1)

Holdings

- Equity issuances (through ATM), \$600 million \$800 million over 3 years ending 2023
- Target dividend payout ratio: 55% 65%

Natural Gas Operations

- Capital expenditures are expected to be approximately \$3.5 billion over 5 years ending 2025
- Rate base growth is expected to be 7.5% through the same period

Utility Infrastructure Services

- Revenues expected to grow an average 5% 8% annually over 3 years ending 2023
- Operating income expected to be 5.25% 6.25% of revenues over 3 years ending 2023
- EBITDA expected to be 10% 11% of revenues over 3 years ending 2023

(1) This guidance excludes any impacts of the planned acquisition of Riggs Distler.



APPENDIX



AFFORDABILITY FOR CONSUMERS









Natural gas is often the least expensive utility consumers pay



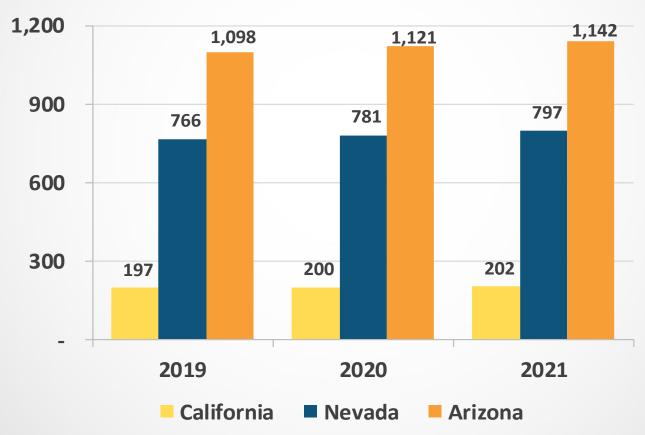


- Natural Gas \$40 2020 Southwest Gas average monthly residential bill
- Water \$73 Circle of Blue (www.circleofblue.org); Price of Water 2019: 3.2 Percent Increase in 30 Large U.S. Cities
- Cable/Satellite TV \$217 Consumer Reports (www.consumerreport.org); Cable Company Fees Add \$450 to a Typical Annual TV Bill
- Electric \$112 U.S. Energy Information Administration (www.eia.gov); Electricity data
- Mobile Phone Consumer Reports (https://www.consumerreports.org/) October 2020 based on average cell phone bill for 2 smartphones

CUSTOMERS BY STATE

NATURAL GAS OPERATIONS (IN THOUSANDS)







SUMMARY OPERATING RESULTS

NATURAL GAS OPERATIONS (IN THOUSANDS)

	Three months ended June 30,					
		2021		2020		
Results of Natural Gas Operations						
Gas operating revenues	\$	292,796	\$	262,434		
Net cost of gas sold		76,496		67,473		
Operating margin		216,300		194,961		
Operations and maintenance expense		103,137		99,320		
Depreciation and amortization		57,631		53,198		
Taxes other than income taxes		19,338		15,342		
Operating income		36,194		27,101		
Other income (deductions)		(1,165)		7,838		
Net interest deductions		24,175		23,991		
Income before income taxes		10,854		10,948		
Income tax benefit		(559)		(994)		
Segment net income		11,413	\$	11,942		

Three months anded lune 20



SUMMARY OPERATING RESULTS

NATURAL GAS OPERATIONS (IN THOUSANDS)

3)	Twelve months ended June 30					
	2021	2020				
Results of Natural Gas Operations						
Gas operating revenues	\$ 1,400,052	\$ 1,354,812				
Net cost of gas sold	347,060	355,672				
Operating margin	1,052,992	999,140				
Operations and maintenance expense	413,246	414,049				
Depreciation and amortization	243,701	226,588				
Taxes other than income taxes	71,765	62,716				
Operating income	324,280	295,787				
Other income (deductions)	5,493	(10,719)				
Net interest deductions	98,440	97,631				
Income before income taxes	231,333	187,437				
Income tax expense	37,628	35,483				
Segment net income	\$ 193,705	\$ 151,954				



PURCHASED GAS ADJUSTMENT (PGA) BALANCES

NATURAL GAS OPERATIONS (IN THOUSANDS)

	June 30,		De	ecember 31,	_	lune 30,
		2021		2020		2020
Arizona	\$	194,107	\$	(3,901)	\$	(18,598)
Northern Nevada		417		(8,601)		(13,648)
Southern Nevada		35,865		(42,134)		(32,867)
California		4,715		2,053		(4,825)
Total Receivable/(Payable)	\$	235,104	\$	(52,583)	\$	(69,938)

AUTHORIZED RATE BASE AND RATES OF RETURN

NATURAL GAS OPERATIONS

Rate Jurisdiction	F	Authorized Rate Base thousands)	% of Total Rate Base	Authorized Rate of Return	Authorized ROE	Authorized Common Equity Ratio
Arizona ¹	\$	1,930,612	48.49 %	7.03 %	9.10 %	51.10 %
Southern Nevada ²		1,325,236	33.28	6.52	9.25	49.26
Northern Nevada ²		154,966	3.89	6.75	9.25	49.26
Southern California ³		285,691	7.17	7.11	10.00	52.00
Northern California ³		92,983	2.34	7.44	10.00	52.00
South Lake Tahoe ³		56,818	1.43	7.44	10.00	52.00
Paiute Pipeline Company ⁴		135,460	3.40	8.30	11.80	51.75
Total	\$	3,981,766	100.00 %			
Weighted average authorized	Return	on Common Equ	uity (ROE)	-	9.35 %	

¹ Rates effective January 1, 2021

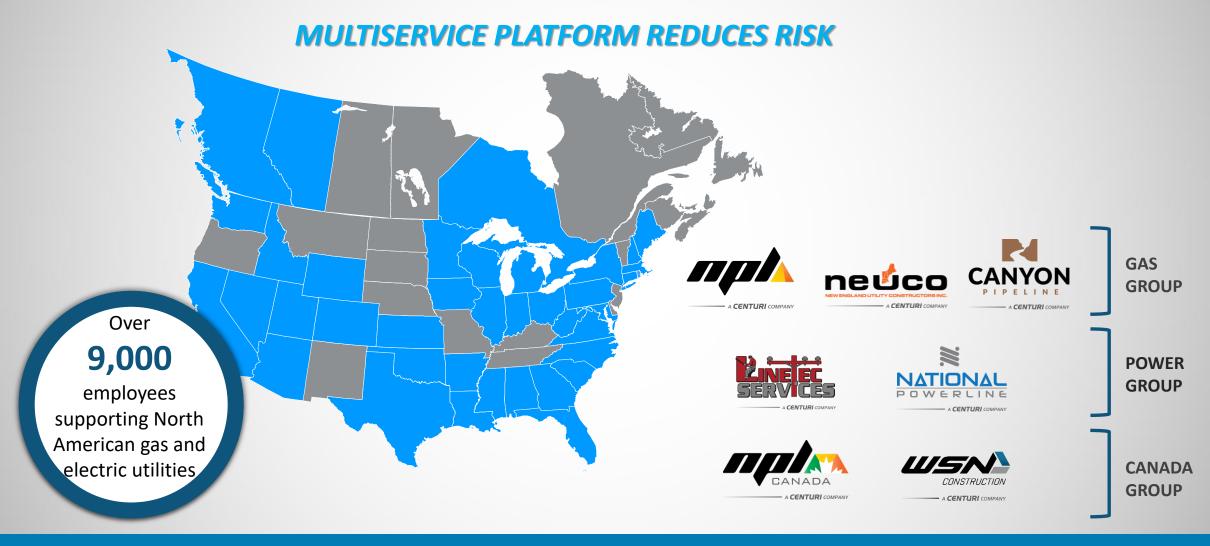


³ Rates effective April 1, 2021

² Rates effective October 7, 2020

⁴ Rates effective December 1, 2019

DIVERSIFIED INFRASTRUCTURE SERVICES



MAJOR UTILITY CUSTOMERS

UTILITY INFRASTRUCTURE SERVICES

Gas



























Electric









Combination













Dominion Energy®













CENTURI BUSINESS PROFILE

Centuri compares favorably to its core peer group in business profile and income volatility

COMPETITIVE POSITION

	CENTURI	Q U A N T A	«MasTec	P=C Primoris	G R D U P
Double-breasted workforce	✓	✓	✓	✓	✓
Gas distribution construction	✓	✓	√	✓	×
No cross-country pipeline projects	✓	×	×	×	✓
Electric distribution construction	✓	✓	√	✓	\checkmark
No cross-country electric transmission projects	✓	×	×	×	×

Based on company filings. EBITDA and Net Income data from S&P Capital IQ.



Volatility rankings based on Standard Error of the Regression (SER) statistics for 10 years ended 12/31/2020. Compound Annual Growth Rate (CAGR) rankings based on change from 12/31/2010 to 12/31/2020.



SUMMARY OPERATING RESULTS

UTILITY INFRASTRUCTURE SERVICES (IN THOUSANDS)

	2021	2020
Revenues	\$ 528,625	\$ 494,813
Cost of sales ⁽¹⁾	479,031	430,771
Gross profit	49,594	64,042
General and administrative expenses (2)	22,148	20,813
Amortization of intangible assets	 2,678	2,659
Operating income	24,768	40,570
Other income (deductions)	(146)	86
Net interest deductions	 1,632	2,239
Income before income taxes	22,990	38,417
Income tax expense	6,519	10,234
Net income	16,471	28,183
Net income attributable to noncontrolling interests	1,355	1,916
Contribution to consolidated net income attributable to Centuri	\$ 15,116	\$ 26,267

⁽²⁾ Included in General and administrative expenses during the three months ended June 30, 2021 and 2020 is depreciation expense of \$1,060 and \$707, respectively.



Three months ended June 30,

⁽¹⁾ Included in Cost of sales during the three months ended June 30, 2021 and 2020 is depreciation expense of \$21,479 and \$20,653, respectively.

SUMMARY OPERATING RESULTS

UTILITY INFRASTRUCTURE SERVICES (IN THOUSANDS)

	2021		2020
Revenues	\$ 2,012,582	\$	1,812,122
Cost of sales (1)	 1,797,162	<u> </u>	1,637,189
Gross profit	215,420		174,933
General and administrative expenses (2)	85,882		65,712
Amortization of intangible assets	 10,847		10,838
Operating income	118,691		98,383
Other income (deductions)	(300)		(88)
Net interest deductions	 7,384		12,498
Income before income taxes	111,007		85,797
Income tax expense	30,762		24,477
Net income	80,245		61,320
Net income attributable to noncontrolling interests	7,189		3,739
Contribution to consolidated net income attributable to Centuri	\$ 73,056	\$	57,581

⁽²⁾ Included in General and administrative expenses during the twelve months ended June 30, 2021 and 2020 is depreciation expense of \$3,756 and \$3,088, respectively.



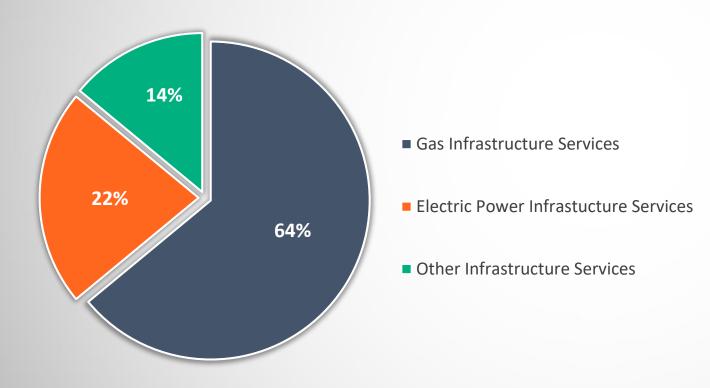
Twelve months ended June 30,

2021

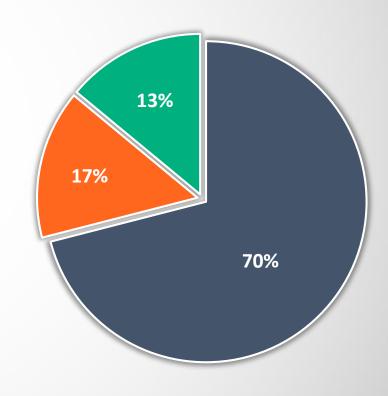
⁽¹⁾ Included in Cost of sales during the twelve months ended June 30, 2021 and 2020 is depreciation expense of \$85,143 and \$79,712, respectively.

REVENUES BY SERVICE TYPE

Twelve Months Ended June 30, 2021



Twelve Months Ended June 30, 2020





REVENUES BY CONTRACT PRICING TYPE

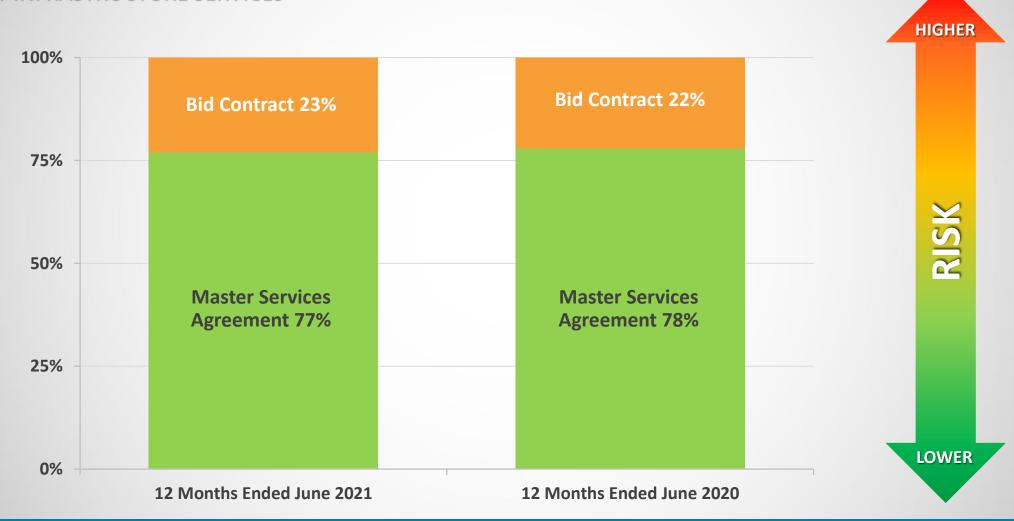
UTILITY INFRASTRUCTURE SERVICES





REVENUES BY CONTRACT STRUCTURE TYPE

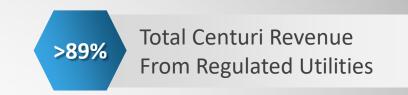
UTILITY INFRASTRUCTURE SERVICES





TOP 20 CUSTOMERS

UTILITY INFRASTRUCTURE SERVICES



#	Revenu	e as % of Tota		Revenue (\$ in Millions)	Relationship Length (Years)	Total Contract Length (Years)
1		12.1%		\$244	43	5
2	5.9%	18.0%		\$119	25	7
3	5.6%	23.6%		\$113	20	5
4	5.6%	29.2%		\$113	36	4
5	5.6%	Top 5 34.8%		\$112	7	3
6	4.9%	39.7%		\$98	14	6
7	4.8%	44.5%	6	\$97	17	5
8	4.6%	49.1	%	\$92	4	3
9	4.5%	53.	6%	\$90	26	12
10	4.2%	Top 10 5	7.8%	\$84	44	3
11	3.4%	6	61.2%	\$68	14	8
12	3.0%	<u> </u>	64.2%	\$61	21	5
13	2.7%	<u> </u>	66.9%	\$54	27	10
14	2.4%		69.3%	\$49	4	4
15	2.3%	Top 15	71.6%	\$47	32	8
16	2.1%	•	73.7%	\$43	5	2
17	1.9%		75.6%	\$39	54	7
18	1.8%		77.4%	\$36	5	3
19	1.5% 78.9%		\$31	29	5	
20	1.3%	Top 2	0 80.2%	\$27	25	7
Total – Average				\$1,617	23	6
(Weighted Average)					(24)	(6)

(1) Trailing Twelve Months Ended June 30, 2021



STOCK PERFORMANCE







CREDIT RATINGS

Investment Grade Ratings

Southwest Gas Holdings, Inc.

	Moody's	S&P	Fitch
Issuer Rating	Baa2	BBB+	BBB+
Outlook	Stable	CreditWatch Negative	Negative

Southwest Gas Corporation

	Moody's	S&P	Fitch
Senior Unsecured	Baa1	A-	А
Outlook	Stable	CreditWatch Negative	Negative



CONSOLIDATED CAPITAL STRUCTURE

Capitalization at June 30,	2017	 2018	2019	2020	2021
Equity ¹	\$ 1,734	\$ 1,932	\$ 2,502	\$ 2,698	\$ 3,048
Long-Term Debt ²	1,713	 2,070	2,410	2,811	2,798
Total Permanent Capital	\$ 3,447	\$ 4,002	\$ 4,912	\$ 5,509	\$ 5,846
Capitalization ratios					
Equity ¹	50.3%	48.3%	50.9%	49.0%	52.1%
Long-Term Debt ²	 49.7%	51.7%	49.1%	51.0%	47.9%
Total Permanent Capital	 100.0%	 100.0%	100.0%	100.0%	100.0%

¹ Includes redeemable noncontrolling interest, if applicable.



² Includes current maturities of long-term debt.

NON-GAAP MEASURE

Non-GAAP Measure Operating Margin — Southwest recognizes operating revenues from the distribution and transportation of natural gas (and related services) to customers. Gas cost is a tracked cost, which is passed through to customers without markup under purchased gas adjustment ("PGA") mechanisms, impacting revenues and net cost of gas sold on a dollar-for-dollar basis, thereby having no impact on Southwest's profitability. Therefore, management routinely uses operating margin, defined as operating revenues less the net cost of gas sold, in its analysis of Southwest's financial performance. Operating margin also forms a basis for Southwest's various regulatory decoupling mechanisms. Operating margin is not, however, specifically defined in accounting principles generally accepted in the United States ("U.S. GAAP") and is considered a non-GAAP measure. Management believes supplying information regarding operating margin provides investors and other interested parties with useful and relevant information to analyze Southwest's financial performance in a rate-regulated environment.

Reconciliation of Revenue to Operating Margin (Non-GAAP measure)

	Three months ended June 30,				Τv	welve months	ende	ed June 30,
	2021		2021 2020			2021		2020
				(In tho	usand	s)		
Natural Gas Operations								
Gas operating revenues	\$	292,796	\$	262,434	\$	1,400,052	\$	1,354,812
Less: Net cost of gas sold		76,496		67,473		347,060		355,672
Operating margin	\$	216,300	\$	194,961	\$	1,052,992	\$	999,140



NON-GAAP MEASURE

UTILITY INFRASTRUCTURE SERVICES (IN THOUSANDS)

Non-GAAP Measure EBITDA - The following table presents the non-GAAP financial measure of EBITDA for the twelve months ended June 30, 2021 and 2020, which, when used in connection with net income attributable to Centuri, is intended to provide useful information to investors and analysts as they evaluate Centuri's performance. EBITDA is defined as earnings before interest, taxes, depreciation and amortization. This measure should not be considered as an alternative to net income attributable to Centuri or other measures of performance that are derived in accordance with GAAP. Management believes that the exclusion of these items from net income attributable to Centuri provides an effective evaluation of Centuri's operations period over period and identifies operating trends that might not be apparent when including the excluded items. Because EBITDA, as defined, excludes some, but not all, items that affect net income attributable to Centuri, such measure may not be comparable to similarly titled measures of other companies. The most comparable GAAP financial measure, net income attributable to Centuri, and information reconciling the GAAP and non-GAAP financial measure, are included below.

Reconciliation of Net Income to EBITDA (Non-GAAP measure)	Twelve months ended June 30,

	2021		2020	
Contribution to consolidated net income attributable to Centuri	\$	73,056	\$	57,581
Net interest deductions		7,384		12,498
Income tax expense		30,762		24,477
Depreciation expense		88,899		82,800
Amortization of intangible assets		10,847		10,838
EBITDA	\$	210,948	\$	188,194

